



For Immediate Release

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**LeSaint Logistics and Royal Chemical form alliance to provide a true end-to-end chemical solution.**

Recognizing the challenges manufacturers face in formulating their products and then effectively organizing, packaging, transporting and tracking them effectively, LeSaint Logistics has formed a one-of-a-kind alliance with Royal Chemical. Their initiative, ChemEnd2End™ reflects the ability to take control of a product throughout the product lifecycle – from manufacturing and warehousing through delivery, resulting in a unified source solution that can lead to enhancing product quality, streamlining efficiencies and lowering costs.

This new partnership means companies can now turn to one source to manufacture, warehouse and transport their products. LeSaint Logistics is a highly recognized leader in third-party logistic (3PL) services, and Royal Chemical is a ISO 9002 certified custom chemical compounder, contract manufacturer and toll blender. Together, they will provide a true closed loop chemical solution, combining the capabilities of manufacturing, warehousing, inventory fulfillment and transportation.

Dino Moler, Vice-President of Marketing for LeSaint says, “Our partnership with Royal Chemical provides a diverse, and comprehensive resource for our clients. By delivering and transporting the raw materials into Royal’s manufacturing and packaging facilities, and then our handling inventory control and delivery, we provide all our clients’ product fulfillment needs, end to end.”

“By teaming with LeSaint, our customers can now enjoy the advantages of Royal passing their products into the distribution channel without the worries or added pressures of scheduling and managing of warehousing and transportation,” adds Nick LaMagna, Vice President Sales and Marketing, Royal Chemical. “Imagine the ease of taking a product line to market, feeding the manufacturing into Royal and Royal passing the product directly onto our logistics affiliate LeSaint. It’s a true turn key solution.”

**About LeSaint Logistics**

Headquartered in Romeoville, Illinois, LeSaint is a Top 100 third-party logistics (3PL) provider, developing customized integrated supply chain solutions for customers from a wide range of industries, with a specific focus on the chemical and retail sectors. With more than 18 facilities across the United States, LeSaint offers comprehensive logistics services, from warehousing, transportation and fulfillment to inventory management, dedicated contract carriage, hazardous materials management and value-added services.

**About Royal Chemical**

Royal Chemical is an ISO 9002 certified custom chemical compounder, contract manufacturer and



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toll blender for both liquids and powders. They manufacturer for a number of industries, including

cleaning compounds and detergents for the metal finishing, metalworking janitorial, institutional, industrial and consumer laundry, food and dairy industries. Their five strategically located facilities across the country provide over 500 million pounds of plant capacity and over 400,000 square feet of modern manufacturing.